अखिल भारतीय आयुर्विज्ञान संस्थान, बिलासपुर, हिमाचल प्रदेश All India Institute of Medical Sciences, Bilaspur, Himachal Pradesh A Central Autonomous Body under PMSSY, MoH&FW, Government of India



# **REQUEST FOR EMPANELMENT (RFE)**

## No. / AIIMS /Bilaspur /Admin /Procurement /01/ Tender /RFE/2021/01 Dated 09.07.2021

"Empanelment of Agency for Providing Human Resources for AIIMS Bilaspur"

(Two Stage, Quality cum cost based Reverse Auction on online mode)

## 1. <u>Disclaimer</u>

This Tender is not an offer by the All India Institute of Medical Sciences, Bilaspur but an invitation to receive offer from vendors/bidders. No contractual obligation whatsoever shall arise from the tender process unless and until a formal contract is signed and executed by duly authorized Officers of the All India Institute of Medical Sciences, Bilaspur with the vendor/ bidder.

The information contained in this Request for Empanelment (RFE) Document is being provided to interested bidders on the terms and conditions set out in this Tender. The purpose of this Tender Document (hereinafter called RFE: Request for Empanelment) is to provide interested parties with information that may be useful to them in making their technical and financial offers pursuant to this RFE.

This RFE includes statements, which reflect various assumptions and assessments arrived at by the All India Institute of Medical Sciences, Bilaspur. Such assumptions, assessments and statements do not purport to contain all the information that each Bidder may require. This RFE may not be appropriate for all persons, and it is not possible for the AIIMS, its employees or advisors to consider the investment objectives, financial situation and particular needs of each party who reads or uses this RFE. The assumptions, assessments, statements and information contained in the RFE may not be complete, accurate, adequate or correct. Each Bidder should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements and information contained in this RFE and obtain independent advice from appropriate sources.

The Executive Director (ED) AIIMS proposes to conduct an open, two-stage tender as per the provisions of GFR 2017. The bidders shall be evaluated on quality-cum-cost based parameters and shall be required to quote their price bid on a reverse auction to the benchmark price determined by the AIIMS. In two stage tender systems, AIIMS shall initially publish a technical bid of 75 marks which will also serve as pre-qualification bid. A pre-bid shall be organized for query resolution, if any wherein AIIMS shall also convey its requirements. Every bidder who shall score a minimum of 70 percent shall be required to make a detailed presentation to the designated committee/authority for a score out of 25 marks, which shall not be disclosed to the bidder. Thereafter, AIIMS shall publish a financial bid and only those bidders, who have taken part in the presentation, shall be eligible to bid. AIIMS shall also maintain a lower threshold of commercial bid value and the bids below such threshold shall be treated nonresponsive. In addition, those bidders who have scored below 10 in the presentation shall stand disgualified while computing the Highest Composite score. These shall be disclosed to bidders before opening the financial bid. The bidder who scores the highest score in quality-cum-cost based parameter shall be awarded the bid. The methodology of determining the highest score will be as per the methodology given in manual of procurement of consultancy services and other services, 2017.

Information provided in this RFE to the Bidders is on a wide range of matters, some of which may depend upon the interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. AIIMS accepts no responsibility for the accuracy or otherwise of any interpretation or opinion on law expressed herein. AIIMS, its employees and advisors, make no representation or warranty and shall have no liability to any person, including any Bidder under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, costs or expenses which may arise from or be incurred or suffered on account of anything contained in this RFE or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the RFE and any assessment, assumption, statement or information contained therein or deemed to form part of this RFE Document or arising in any way for participation in this Bid Process. AIIMS also accepts 'no liability' of any nature, whether resulting from negligence or otherwise howsoever caused, arising from the reliance of any Bidder upon the statements contained in this RFE.

AIIMS may, at its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this RFE. The issue of this RFE does not imply that AIIMS is bound to select or appoint a Bidder, as the case may be, for the Project and AIIMS reserves the right to reject all or any of the Bidder or Bids without assigning any reason whatsoever.

The Bidders shall bear all costs associated with or relating to the preparation and submission of its Bid including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by AIIMS or any other costs incurred in connection with or relating to its Bid. All such costs and expenses will remain with the Bidder and AIIMS shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by a Bidder in preparation or submission of the Bid, regardless of the conduct or outcome of the Bidding Process.

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### 2. <u>Invitation to Empanelment</u>

<u>About us</u>: AIIMS Bilaspur is one of new AIIMS established by the Ministry of Health & Family Welfare, Government of India under the Pradhan Mantri Swasthya Suraksha Yojna (PMSSY) with the aim of correcting regional imbalances in quality tertiary level healthcare in the country and attaining self-sufficiency in graduate and postgraduate Medical Education. PMSSY planned to set up new AIIMS like institutions in under-served areas of the country. These Institutions are established by an Act of Parliament on the lines of the original All India Institute of Medical Sciences, in Bilaspur which imparts both undergraduate and postgraduate medical education in all its branches and related fields, along with nursing and paramedical training to bring together in one place educational facilities of the highest order for the training of personnel in all branches of health care activity.

Objectives of Tender for empanelment: The objective of this RFE is to select suitable qualified agency and to empanelling it for a period of three (3) years, extendable by another 2 years at the sole discretion of AIIMS, Bilaspur, if required, as Provider of Human Resources for all types of Highly Skilled, Skilled, Semiskilled and Unskilled Manpower who will take care of entire housekeeping including office work assistance, hospital work assistance, academic work assistance, facility management, security of the premises, etc. to AIIMS, Bilaspur towards its requirements during the establishment phase. The agency shall be empanelled based on the evaluation criteria through an open, two stage, reverse-auction based quality-cum-cost based evaluation. The reverse auction shall have a lower threshold and bidders bidding below it will be treated non-responsive and disqualified. The agency shall be a 'person' as per the Income tax Act and a resident of India, with offices located within the territorial jurisdiction of India. The agency shall be a profitable entity and should have a positive net worth.

The website for accessing the information related this RFE is to www.aiimsbilaspur.edu.in and also the e-Procurement on central public procurement portal (CPPP) i.e.https://eprocure.gov.in/eprocure/app. Interested bidders are requested to submit their proposals hard copy to the office of Deputy Director (Administration) after super scribing the envelope as the "RFE for Empanelment of Agency for Providing Human Resources for AIIMS Bilaspur" on or before 1500 hours, 29/07/2021.

Thank you and we look forward to receiving your proposal. Warm regards-Deputy Director (Administration) AIIMS, Bilaspur, Himachal Pradesh

## 3. Fact Sheet and RFE Schedule

S.No	Reference	Description
1.	RFE Tender	AIIMS/BILASPUR/ADMIN/01/PROCURMENT/NONCONSULTA
	number	NCY/EMPANELLMENT/01 /2021-22
2.	Name of the	Deputy Director (Administration) for and on behalf of the
	Official and the	Executive Director, AIIMS Bilaspur
	Agency Carrying	
	out the	
	Empanelment	
3.	Date of publishing	09/07/2021
	of RFE	
4.	RFE Title	Empanelment of Agency for Providing Human Resources for
		AIIMS
5.	Availability of RFE	The RFE Tender document can be downloaded from e-
	document	procurement
		Central Public Procurement portal-
		https://eprocure.gov.in/eprocure/app
6.	Cost of Tender	NIL
7.	EMD	Rs. 5 Lakhs (Five Lakhs only) to be submitted as a Demand
		Draft in the name of "AIIMS Bilaspur" payable at the Bilaspur
		Himachal Pradesh
		No participant shall be exempt from EMD. Non-submission of
		EMD shall lead to non-consideration of Bid.
8.	Method of	Two stage evaluation process comprising of:
	selection	Technical Evaluation followed by presentation by the
		qualified bidder.
		Commercial Evaluation.
		The selection of the agency shall be based on "Highest
		Composite Score" on quality-cum-cost based parameters. The
		Bid will be awarded to the Bidder whose weighted technical and
		financial score is the Highest. Such bidder shall be awarded
		work on the financial-bid price quoted by the bidder in the
9.	Date till which the	commercial bid. The bid proposal shall remain valid for 180 (one hundred and
9.	RFE response/bid	eighty) days from the last date of bid submission.
	should be valid	eighty) days nom the last date of bid submission.
	i.e. period of bid	
	validity	
10.	Bid Securing	The Bidders shall submit, bid securing declaration form as per
	Declaration	the format provided in this bid. The same shall be submitted in
		hard copy at AIIMS office along with Technical Bid
11.	Pre-bid meeting	Date. 16.07.2021 1100 hours onwards
		Mode of meeting physical on request (Non attendance will imply
		that the tender terms are acceptable to the bidder)

S.No	Reference	Description
12.	Pre-Bid Queries	Queries/Clarification(s) must be requested on or before
		14.07.2021 at 1700 hours. Bidders are required to send the
		queries/clarification request(s) in the manner specified in
		Annexure 1 (Template for Pre-Bid Queries) of the RFE. The e-
		mail address for requesting clarification is:
		ddaaiimsbilaspur@gmail.com
		E-mail must be marked to the above email id.
13.	Technical Bid	Physical submission: The last date and time for submission of
	submission along	Proposal is 29/07/2021 at 1500 hours.
	with all annexure,	The bidder's proposal must be submitted in hard copy in AIIMS
	EMD, except	Bilaspur on or before the last date and time of submission.
	commercial/	The envelope should be superscribed:
	financial bid	Technical Bid for "Empanelment of Agency for Providing
		Human Resources for AIIMS"
		DDA, First Floor, AIIMS Bilaspur, Bilaspur-174001, Himachal
		Pradesh
14.	Presentation by	Maximum 30 minutes, during Bid presentation. Date and time
	the Bidder	will be intimated to the Bidders.
15.	Uploading of	Will be informed later; Commercial Bid document is not enclosed
	Commercial Bid	at this stage
	/Financial bid	
	document by	
	AIIMS	
16.	Commercial Bid	Will be informed later
	submission by the	
	Bidder	
17.	Currency	The bidder to state all costs as percentage/in Indian Rupees
		only (🗆 ).
18.	Late Bids	Late bids i.e. bids received after the specified date and time of
		receipt will not be considered.
19.	Date, Time and	Date.30/07/2021 at 1100 hours
	venue for opening	Mode-Hard Copy Submission
	of pre-	
	qualification bids	
	of all bidders	
20.	Tentative date,	Date- To be announced later.
	time and venue	Mode- Hard Copy Submission
	for opening of	
	financial bids	
	(only of the	
	bidders who have	
	qualified in the	

S.No	Reference	Description
	pre-qualification	
	stage and made	
	presentation)	
21.	Mode Of Submission of RFE	Online On E Procurement Offline at the Office of DDA, All India Institute of Medical Sciences, Kothipura, Bilaspur, Himachal Pradesh – 174001. Note: All the Documents of RFE Submitted Online as well as Offline in both Mode. Otherwise the bidder will be liable to reject/Disqualify.

## Table 1: Fact sheet and RFE Schedule

Note: The Fact Sheet and Schedule set out above is indicative in nature and AIIMS may, in its sole discretion and without prior notice to the Bidders, amend the Schedule. The responsibility shall lie with the Bidders to verify the Schedule and AIIMS shall not incur any liability whatsoever arising out of amendments to the Schedule. AIIMS shall give notice of changes to the Schedule, if any, by Addendum. All bidders are advised to check for any further clarifications, amendments/addendums and corrigendum related to this RFE at the following website:

Website: www.aiimsbilaspur.edu.in

## 3.1 AIIMS BILASPUR

The AIIMS, Bilaspur Himachal Pradesh is one of the seven institutes announced Under **Phase V**, notified under the Pradhan Mantri Swasthya Suraksha Yojna (PMSSY), Ministry of Health & Family Welfare with the aim of correcting the regional imbalance in quality tertiary Level health care, and attaining the optimum health care to each individual in the country.

AIIMS, Bilaspur being constructed at Bilaspur, Himachal Pradesh, part of Govt. of India project to provide medical facility to every Indian. Bilaspur is being part of Himalayas and is situated at Satluj valley on the banks of Govind sagar lake. The campus is divided by National Highway 205 (Shimla – Kangra / Shimla Ghumarwin Road) the project will be developed in 3 phases. Presently development is taking place in phase – I which is having net area of 231.71 acre (93.76 hectare).

#### 3.2 Rationale of an Empanelment process

The establishment phase of an AIIMS like organization is a state of fluctuations. The activities are largely dependent upon construction activities coupled with academic compulsions. AIIMS Bilaspur has been 'early operationalized', i.e. the activities of Medical College have been commenced well before the completion of a permanent campus. Accordingly, OPD is being commenced from an alternate building located in the permanent campus. The OPD shall have facilities of consultation, diagnostics as well as pharmacy. Other patient amenities like canteen, waiting area will also be established. The Permanent campus, in the meanwhile, will also need expansion, with the arrival of students in the second academic year. New Hostels will be added up. Even after commencement of OPD, other facilities will be commenced as and when the buildings are handed over. In consideration of the above, instead of tenders on determinable-cost basis, an open tender on empanelment basis of Vendor is being undertaken.

Overall, this empanelment is aimed to provide the most suitable bidder for the job, by open tender price discovery, and not just the L1 bidder, who might not be able to perform, and prove extremely costly in delays, non-implementation, administrative time and efforts, and legal/ arbitrations.

Objectives of the tender have been briefly stated in the 'invitation paragraph'.

## 4. Scope of Work

It is clarified that Scope of work provided in this section is inclusive but not limited to below details only. Agencies empanelled shall undertake all relevant and other tasks within the scope of the RFE, as may be necessary to implement the scope and the project efficiently and effectively in order to achieve the desired objectives. The following is the envisaged scope of work under this RFE.

## 4.1 <u>Empanelment Terms</u>

AIIMS proposes to empanel agencies having proven expertise for the given scope of work. The agency shall be a 'person' as per the Income tax Act and a resident of India, with offices located within the territorial jurisdiction of India. The agency shall be an Indian entity and shall be registered with Taxation authorities in India. The agency shall be a profitable entity and should have a positive net-worth.

The terms & conditions of empanelment shall include:

1. The Empanelled Agency would be engaged for the entire duration of contract, at the agency charges quoted in the commercial bid document in tender.

2. The Empanelled Bidder will not have the option of refusing the given work. Agency which will refuse the given work will be de-empanelled and will not be allowed to work with AIIMS in any capacity for next 5 years from the date of debarment.

3. The agency will be engaged for a period of three (3) years, with scope of extension of 2 years. Empanelment will be renewed every year subject to satisfactory performance and feedback from stakeholders. Extension of contract will be at sole discretion of AIIMS.

4. In case the Empanelment or contract is terminated by AIIMS for reasons other than specified in clause of the Contract a notice of two (2) month will be provided. In case of performance issue, Termination or De-Empanelment shall take place as per clause of the contract.

5. Agencies will be empanelled by AIIMS for providing human resources for implementation of the various activities in AIIMS in general.

6. Agencies shall have to strictly adhere to AIIMS guidelines regarding Human resources published from time to time

7. The rates finalized shall remain valid during empanelment period, including extension. The extension shall be on mutually consent after 3rd year.

#### 4.2 Scope of Work

The Vendor shall provide trained and qualified manpower as per the essential conditions of qualifications proposed by AIIMS for the following works within the campus:

1. Manpower to support office, academic and hospital and ancillary activities

2. Manpower for facility management including security, fire, housekeeping, operations and management, canteen/ guest house management/

equipment management including technical staff/ supervisors/ and any other staff, as per work order received from AIIMS.

- Manpower provided by the vendor should necessarily be trained. AIIMS will not bear any training cost.
- a. The Housekeeping Staff will provide a certificate of having completed PMKVY Course or similar.
- **b.** The Security Staff will provide a certificate of being PSARA qualified or similar.
- c. The Office/ Lab/ medical/ Paramedical, etc. staff will be provided only after conducting a competitive examination/ Skill test/Interview based on essential academic criteria of AIIMS Recruitment rules; relaxed age/experience criteria can be permitted as the appointment is short term.
- The final decision/acceptance of any manpower selected for any post will be of the AIIMS authority which includes documentation verification to final interview.

5. 70% seats of Housekeeping and the Security Manpower will be reserved for the residents of Himachal Pradesh.

#### 4.3 Objectives of this RFE

The objective of this tender is to find a vendor at a reasonable rate who would provide qualified and suitable manpower, within the permissible Rules and Regulations of the Government. The wages as decided by the Central Labour Commissioner including VDA, leaves and working hours will be given by AIIMS Bilaspur. AlIMS shall endeavor to pay Minimum Wages and allowances to the Highly Skilled, Skilled, Semi-Skilled, Unskilled, Security and Housekeeping manpower in accordance with the terms of Minimum Wages with VDA orders from Central Labour Commissioner, updated from time to time/ or the rates as decided by the Competent authority for manpower of professionally skilled nature. As in a normal bid, the Bidder is required only to Bid for Agency Charges. The manpower will be provided minimum wages in accordance with the Central labour commissioner rates, including VDA, bonus, 4 days of leave on payment, and 16/12 days of paid leave per year, in addition to employer's contribution of EPF and ESIC. Accordingly, while demanding deployment of manpower, AIIMS Bilaspur shall specify the category of manpower as Highly Skilled/ Skilled/ Semi-skilled and un-skilled. Increase in Minimum wages shall be given to the manpower from time to time. No other expenses, including medical expenses, legal expenses, etc. shall be borne by AIIMS Bilaspur. Any erring employee shall be replaced by the Vendor within a period of 10 day.

#### 4.4 <u>Tender Specifications:</u>

1. This will be a Two-Stage Tender under Rule 164 of GFR.

2. The bidders shall be evaluated on quality-cum-cost based parameters (60 Technical: 40 Financial ratio) and shall be required to quote their price bid on a reverse auction to the benchmark price determined by the AIIMS.

3. In two stage tender systems, AIIMS shall initially publish a technical bid of 75 marks which will also serve as pre-qualification bid.

4. A pre-bid conference shall be organized for query resolution, if any wherein AIIMS shall also convey its requirements.

5. Every bidder who shall score a minimum of 70 percent shall be required to make a detailed presentation to the designated committee/authority for a score out of 25 marks, which shall not be disclosed to the bidder.

6. Thereafter, AIIMS shall publish a financial bid and only those bidders, who have taken part in the presentation shall be eligible to bid.

7. AIIMS shall also maintain a lower threshold of commercial bid value and the bids below such threshold shall be treated non-responsive. In addition, those bidders who have scored below 07 in the presentation shall stand disqualified while computing the Highest Composite score. These shall be disclosed to bidders before opening the financial bid.

8. The bidder who scores the highest score in quality-cum-cost based parameter shall be awarded the bid. The methodology of determining the highest score will be as per the methodology given in manual of procurement of consultancy services and other services, 2017. The formula for evaluation will be as follows:

The individual bidder's financial bid scores will be normalized as per the formula below:

Fn= Fmin/Fb \* 100% (rounded off to 2 decimal places) Where,

Fn= Normalized commercial score for the bidder under consideration

Fb= Absolute financial quote for the bidder under consideration

Fmin= Minimum absolute financial quote

Composite Score (S) = Ts \* 0.6 + Fn \* 0.4(For 60 Technical: 40 Financial)

The Bidder with the highest Composite Score(S) would be awarded the contract.

(Formula adopted from manual of procurement of Consultancy & Other Services, DoE, Gol 2017)

9. The successful bidder will be issued a work-order by AIIMS (LoA) at the agency charges quoted in the Financial Bid.

10. Since this will be a 3-year empanelment, and the value of engagement of services is non-determinable at this point of time, the successful bidder shall be required to pay a Lump sum PSD of Rs. 10 Lakhs. The initial PSD will be applicable @2 percent of work-order and will be in force till the work-order value is upto Rs. 5 Crores. The Bidder shall top-up the PSD as and when further work orders are issued to it, on a regular basis.

11. The Bidder shall also be eligible to claim advances against Bankguarantee in accordance with the terms of GFR.

12. Tie Breaker: In the event of Tie, the bidder having higher 'Experience in AIIMS/JIPMER/PGIMER/GMCH (with a minimum 750 bedded capacity) environment across India shall be given preference.

## 4.5 <u>General</u>

1. While every effort has been made to provide comprehensive and accurate information about requirements and specifications, bidders must form their own conclusions to meet the requirements specified in the RFE.

2. The requirements of the RFE shall prevail over any information in the Bid. However, all information supplied by the successful bidder will be treated as contractually binding on the bidder.

3. This RFE supersedes and replaces any previous public documentation and communications, and bidders should place no reliance on such communications.

4. No commitment of any kind, contractual or otherwise shall exist unless and until a formal written contract has been executed by or on behalf of AIIMS.

5. AIIMS may cancel this bid process at any time prior to a formal written contract being executed by or on behalf of AIIMS.

6. This RFE document is non-transferable.

7. The RFE should not be used to market the bidder's product or services.

#### 4.6 Availability of RFE Document

The Bid document can be downloaded for free from

https://eprocure.gov.in/eprocure/app and www.aiimsbilaspur.edu.in . The RFE document is available for download on all days and 24 x 7 till the last date of submission of bids.

#### 4.7 Bid Securing Declaration

The Bidders shall submit bid securing declaration as per the format provided in Annexure II of this RFE.

#### 4.8 Bid Preparation Costs

1. The bidder is responsible for all costs incurred in connection with participation in this process, including, but not limited to, costs incurred in conduct of informative and other diligence activities, participation in meetings/discussions/presentations, preparation of proposal, in providing any additional information required by AIIMS to facilitate the evaluation process.

2. AIIMS will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.

3. This RFE does not commit AIIMS to award a contract or to engage in negotiations. Further, no reimbursable cost may be incurred in anticipation of award or for preparing this RFE.

4. All materials submitted by the bidder will become the property of AIIMS and may be returned completely at its sole discretion.

#### 4.9 <u>Consortium/Sub-Contracting</u>

Bidding as a consortium under this RFE is <u>not allowed</u> for implementation of any component under the scope of this project. Any kind of subcontracting is not allowed under this contract

## 4.10 Debarment from Bidding

1. A bidder shall be debarred if he has been convicted of an offence –

a) under the Prevention of Corruption Act, 1988; or

b) the Indian Penal Code or any other law for the time being in force, for causing any loss of life or property or causing a threat to public health as part of execution of a public procurement contract.

2. A bidder debarred under Section 5.7 (1) (a) above or any successor of the bidder shall not be eligible to participate in this bidding process for a period not exceeding three years commencing from the date of debarment.

#### 4.11 <u>Authorized Signatory and Authentication of Bids</u>

The "Authorized Signatory" shall mean the one who has signed the Bid document. The authorized signatory may be either the Principal Officer or the duly Authorized Representative of the Bidder, in which case Bidder **shall submit a power of attorney** authorizing the person to be authorized signatory or board resolution or letter of authorization.

The Authorized Signatory representing the Bidder shall sign all bid documents and submit to AIIMS in original.

#### 4.12 Language

The Proposal must be filled by the bidders in English language only. If any supporting documents submitted are in any language other than English, translation of the same in English language is required and should be duly attested by the Bidder. For purposes of interpretation of the documents, the English translation shall govern.

#### 4.13 Complete and Compliant Responses

1. Bidders are advised to study all instructions, forms, requirements and other information in the RFE document carefully. Submission of the proposal shall be deemed to have been done after careful study and examination of the RFE document with full understanding of its implications.

2. The response to this RFE should be full and complete in all respects. Failure to comply with the requirements of this paragraph may render the Proposal non-compliant and the Proposal may be rejected. Bidders must:

(a) Include all documentation specified in this RFE;

(b) Follow the format of this RFE and respond to each element in the order as set out in this RFE;

(c) Comply with all requirements as set out in this RFE.

## 4.14 Late Bids

1. All Bidders are required to submit their bids (complete in all respects) within the time and date as specified in fact sheet. The Bids received after the due date and the specified time (including the extended period if any) for any reason whatsoever, shall not be entertained. The Bids submitted by

telex/telegram/fax/e-mail etc. shall not be considered. No correspondence will be entertained on this matter. AIIMS shall not be responsible for any delay or non-receipt/non-delivery of the documents. No further correspondence on the subject will be entertained. AIIMS reserves the right to modify and amend any of the above-stipulated condition/criteria depending upon project priorities visà-vis urgent commitments.

2. Given that the bid submission to be made online on E procurement portal and offline to the office of DDA, AIIMS, Bilaspur, it is still advised that the Bidder takes all necessary precaution for the same, including submitting the Bid well in advance to avoid any last-minute hassles. AIIMS shall not entertain any bids which could not be submitted properly for whatsoever reasons.

3. AIIMS may, in exceptional circumstances and at its discretion, extend the deadline for submission of proposals by issuing an addendum/corrigendum or by intimating all bidders, in writing or through e-mail, in which case all rights and obligations of AIIMS and the bidders previously subject to the original deadline will thereafter be subject to the deadline as extended.

#### 4.15 Proposal Submission Format

The entire proposal shall be strictly as per the format specified in this RFE and any deviation may result in the rejection of the RFE proposal. Refer Section 6.4 for the format for Proposal Submission.

#### 4.16 Amendment of the RFE

At any time prior to the deadline for submission of the proposals, AIIMS, for any reason, may modify the RFE by amendment/corrigendum and it shall publish the same on the CPP portal. Such amendments shall be binding on the Bidders. In case of such modifications, the bidders who have submitted their responses, prior to such amendments, to the original invitation shall be provided with an opportunity to modify or re-submit or withdraw their bids. Bidders are requested to regularly visit the CPP portal and check for themselves regarding any addendum/corrigendum issued to the RFE. AIIMS shall, in no way, be responsible for any lapse of information on part of the concerned bidder(s) for non-checking the website for RFE related updates/information.

#### 4.17 Bid Validity

Bids must remain valid up to 180 (One Hundred & Eighty) days from the last date of submission of the Bids. AIIMS may request the Bidder(s) for an extension of the period of validity of the bids which may suitably be extended post such requests.

#### 4.18 Right to the Content of Proposal

All bids and accompanying documentation of the bid proposal will become the property of AIIMS and will not be returned after opening of the bid proposals. AIIMS is not restricted in its rights to use or disclose any or all of the information contained in the proposal and can do so without compensation to the bidders. AIIMS shall not be bound by any language in the proposal

indicating the confidentiality of the proposal or any other restriction on its use or disclosure.

#### 4.19 **Disqualification**

The Proposal is liable to be disqualified in, inter alia, any of the following cases or in case the Bidder fails to meet the bidding requirements as indicated in this RFE:

1. Bid not submitted in accordance with the terms, procedure and formats prescribed in this document or treated as non-conforming proposal;

2. During validity of the bid, or its extended period, if any, the Bidder increases its quoted price after the submission of the bid;

3. The Bidder's Proposal is conditional and has deviations from the terms and conditions of RFE.

4. The Proposal is received in incomplete form.

5. The Proposal is received after the due date and time.

6. The Proposal is not accompanied by all the requisite documents.

7. The Proposal is submitted with lesser validity period.

8. The information submitted in the Pre-qualification Proposal is found to be misrepresented, incorrect or false, accidentally, unwittingly or otherwise, at any time during the processing of the contract (no matter at what stage) or during the tenure of the contract including the extension period, if any.

9. The Commercial Proposal is enclosed along-with the Technical Proposal.

#### 4.20 Confidentiality

Information relating to the examination, clarification and comparison of the RFE shall not be disclosed to any persons not officially concerned with such process until the process is over. Undue use of confidential information related to the process by any firm may result in rejection of its RFE.

#### 4.21 Fraud and Corrupt Practices

1. The Bidders and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the selection process. Notwithstanding anything to the contrary contained in this RFE, AIIMS shall reject a Proposal without being liable in any manner whatsoever to the Bidder, if it determines that the Bidder has, directly or indirectly or through an agent, engaged in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice (collectively the "Prohibited Practices") in the selection process. In such an event, AIIMS shall, without prejudice to it's any other rights or remedies, forfeit and appropriate the PBG, as the case may be.

2. Without prejudice to the rights of AIIMS under clause above and the rights and remedies which AIIMS may have under the Agreement, if a Bidder is found by AIIMS to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice during the selection process, or after the issue of the Letter of Award (LOA) or the execution of the Agreement, such

Bidder shall not be eligible to participate in any tender or RFE issued by AIIMS during a period of 5 years from the date such Bidder is found by AIIMS to have directly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as the case may be.

3. For the purposes of this Section, the following terms shall have the meaning here in after respectively assigned to them:

- (a) "Corrupt Practice" means
  - i. The offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the action of any person connected with the selection process (for avoidance of doubt, offering of employment to or employing or engaging in any manner whatsoever, directly or indirectly, any official of AIIMS who is or has been associated in any manner, directly or indirectly with the selection process or the LOA or has dealt with matters concerning the Agreement or arising there from, before or after the execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of AIIMS shall be deemed to constitute influencing the actions of a person connected with the selection process); or
    - ii. save as provided herein, engaging in any manner whatsoever, whether during the selection process or after the issue of the LOA or after the execution of the Agreement, as the case may be, any person in respect of any matter relating to the Project or the Award or the Agreement, who at any time has been or is a legal, financial or technical consultant/adviser of AIIMS in relation to any matter concerning the Project;

(b) "Fraudulent Practice" means a misrepresentation or omission of facts or disclosure of incomplete facts, in order to influence the selection process;

(c) "Coercive Practice" means impairing or harming or threatening to impair or harm, directly or indirectly, any persons or property to influence any person's participation or action in the selection process;

(d) "Undesirable Practice" means

 i) establishing contact with any person connected with or employed or engaged by AIIMS with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the selection process; or
 ii) Having a Conflict of Interest; and

(e) "Restrictive Practice" means forming a cartel or arriving at any understanding or arrangement among the Bidders with the objective of restricting or manipulating a full and fair competition in the selection process.

#### 4.22 <u>Right to Terminate the Process</u>

1. AIIMS may terminate the RFE process at any time and without assigning any reason. AIIMS makes no commitments, express or implied, that this process will result in a business transaction with anyone.

2. This RFE does not constitute an offer by AIIMS. The bidder's participation in this process may result in short listing the bidders.

#### 4.23 Conflict of Interest

1. The Bidder shall not have a conflict of interest that may affect the selection process (the "Conflict of Interest"). Any Bidder found to have a Conflict of Interest shall be disqualified. In the event of disqualification, AIIMS shall take appropriate action and as mutually agreed genuine pre-estimated compensation and damages payable to AIIMS for, inter alia, the time, cost and effort of AIIMS including consideration of such Bidder's Proposal, without prejudice to any other right or remedy that may be available to AIIMS hereunder or otherwise.

2. AIIMS requires that the agency provides professional, objective, and impartial services and at all times hold the AIIMS's interest's paramount, avoid conflicts with other assignments or its own interests, and act without any consideration for future work. The agency shall not accept or engage in any assignment that would be in conflict with its prior or current obligations to other clients, or that may place it in a position of not being able to carry out the assignment in the best interests of the AIIMS.

3. Without limiting the generality of the above, the Bidder shall be deemed to have a Conflict of Interest affecting the Selection Process, if:

(a) The Bidder, or Associates (or any constituent thereof) and any other Bidder, or Associate (or any constituent thereof) have common controlling shareholders or other ownership interest;

(b) Such Bidder or its Associate receives or has received any direct or indirect subsidy or grant from any other Bidder or its Associate; or

(c) Such Bidder has a relationship with another Bidder, directly or through common third parties, that puts them in a position to have access to each other's information about, or to influence the Proposal of either or each of the other Bidder; or

(d) There is a conflict among this and other assignments of the Bidder (including its personnel and other members, if any) and any subsidiaries or entities controlled by such Bidder or having common controlling shareholders. The duties of the agency will depend on the circumstances of each case. While providing services to AIIMS for this particular assignment, the agency shall not take up any assignment that by its nature will result in conflict with the present assignment; or

(e) A firm hired to provide similar services for the preparation or implementation of a project, and its Members or Associates, will be disqualified from subsequently providing goods or works or services related to the same project;

A Bidder eventually appointed to provide services for this Project shall be disqualified from subsequently providing goods or services related to the same Project and any breach of this obligation shall be construed as Conflict of

Interest; provided that the restriction herein shall not apply after a period of 24 months from the completion of this assignment; provided further that this restriction shall not apply to services performed for AIIMS in continuation of this project or to any subsequent services performed for AIIMS where the conflict of interest situation does not arise.

4. In the event that the bidder, its Associates or affiliates are auditors or financial advisers to any of the Bidders for the Project, they shall make a disclosure to AIIMS as soon as any potential conflict comes to their notice but in no case later than 7 (seven) days from the receipt of such proposals and any breach of this obligation of disclosure shall be construed as Conflict of Interest. AIIMS shall, upon being notified by the bidder under this Clause, decide whether it wishes to terminate this Consultancy or otherwise, and convey its decision to the bidder within a period not exceeding 15 (fifteen) days.

## 5. Bid Process

The Bid is a Two- Stage open Bid, with Reverse Auction and quality-cum-cost based considerations.

## 5.1 Pre-Bid Queries

Any clarification regarding the RFE can be submitted to AIIMS as per the submission mode and timelines mentioned in the Fact Sheet. The pre-bid queries should be submitted in the format as mentioned in Annexure I of this RFE, along with name and details of the Bidder submitting the queries. Any requests for clarifications received after the expiry of the due date and time mentioned in the fact Sheet shall not be entertained by AIIMS. Further, AIIMS reserves the right to issue or not issue any responses/clarifications/ corrigendum at its own discretion.

#### 5.2 Pre-Bid Meeting

AIIMS will organize a pre-bid meeting with the prospective bidders as per details provided in the Fact Sheet and may respond to any request for clarifications on, and/or modifications of this RFE. It may formally respond to the pre-bid queries after the pre-bid meeting as mentioned in the Fact Sheet. Only persons, duly authorized by the Bidder, will be allowed to participate in the pre-bid meeting. The authorized representatives should carry a valid proof of identification for verification before the commencement of the pre-bid meeting. Non attendance in pre-Bid will be presumed as agreement of the prospective bidder to the Bid Terms.

## 5.3 <u>Responses to Pre-Bid Queries and Issue of Corrigendum</u>

1. AIIMS will endeavor to provide timely response to all the queries. However, AIIMS makes no representation or warranty as to the completeness or accuracy of any response made in good faith, nor does it undertake to answer all the queries that have been posed by the Bidders.

2. At any time prior to the last date for receipt of bids, AIIMS may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder, modify the RFE Document. Any modifications of this RFE, which may be necessary as a result of the pre-bid conference or for any

other reason, shall be made available by AIIMS exclusively through a corrigendum/addendum. Any such corrigendum shall be deemed to be incorporated into this RFE.

3. The Corrigendum (if any) & clarifications to the queries from all bidders will be posted on the **AIIMS Bilaspur website**. Efforts will also be made to publish corrigendum on CPP e-Procurement.

4. In order to provide prospective bidders reasonable time for taking the corrigendum into account, AIIMS may, at its discretion, extend the last date for the receipt of RFE Proposals.

#### 5.4 Bid submission format

1. A Two-stage bid system will be followed for this RFE with "Highest Composite Score" system with Reverse Auction and quality-cum-cost based parameters. The bids to be submitted by bidders on CPPP are:

- a) First Stage: Technical Bid, followed by Presentation by the eligible bidders
- b) **Second Stage**: Commercial Bid. The Format of Commercial Bid with enclosures shall be uploaded by AIIMS after completion of First Stage.

2. The bids are to be submitted vide hard copy in a closed envelope on or before the last date of proposal submission. Bids received in any other form will not be accepted and may lead to rejection of the bid.

3. The bid response of the Bidder is to be submitted against this RFE.

4. The Bidder should take into account any Corrigendum to this RFE document that may have been published before submitting their Proposals.

5. Any bid not accompanied by Integrity Pact duly signed by the bidder shall be considered to be a non-responsive bid and shall be rejected straightway.

6. All the Document is to be required to be submitted online/offline at AIIMS office in a sealed cover on or before last date & time of bid submission. While submitting the original Bid securing declaration and Integrity pact, the Bid securing declaration and integrity pact should be placed along with Technical Bid in a sealed cover and the envelope be super scribed as "Technical Bid pact FOR RFE # <.....>, DATED <....>"- along with bidders

Deputy Director (Administration) Kothipura, AIIMS Bilaspur-174001, Himachal Pradesh.

7. The Bidders are requested to go through the RFE document carefully to understand the documents required to be submitted and the process to be followed as a part of the Proposal. Any deviations may lead to rejection of the Proposal.

8. The Bidder should try to submit the proposal well before the last date and hence to avoid any inconvenience at the last moment. The Bidder will not be allowed to submit the Proposal after the Bid submission time.

9. Each document submitted by the bidder in Technical and commercial proposals must be duly signed by the authorized signatory.

## 5.5 Selection of Bidders

## 5.5.1 Opening of Proposals

The Proposals will be opened by AIIMS in the presence of Bidders or their representatives who may be present at the time of opening. The representatives of the bidders are advised to carry the identity card or a letter of authority from the bidder firms to identify their bonafide for attending the opening of the proposal.

There will be two bid-opening events

- 1. Pre-Qualification (Technical Bid) Proposal opening
- 2. Commercial Proposal opening

The venue, date and time for opening the Pre-qualification Proposal and Commercial Proposal are mentioned in the Fact Sheet. The Commercial Proposals of only those bidders will be opened who clears the Prequalification evaluation stage, and give a presentation for a score of 25 marks. Non-attendance of Vendors during Pre- qualification/Technical Bid opening ,or during financial bid opening, will not cause any infirmity to the tender process.

## 5.5.2 Preliminary Examination of Proposals

AIIMS will examine the Proposals to determine whether they are complete, whether the documents have been properly signed and the proposals are generally in order. Any proposals found to be nonresponsive for any reason or not meeting any criteria specified in this RFE, will be rejected by AIIMS and shall not be included for further consideration.

Initial proposal scrutiny will be held and the proposals will be treated as non-responsive, if they are:

- 1. Not submitted in the format as specified in this RFE document.
- 2. Received without the Letter of Authorization/Power of

Attorney/Board Resolution.

- 3. Found with suppression of details.
- 4. Submitted with incomplete information.
- 5. Submitted without the documents required under this RFE.
- 6. Non-compliant to any of the clauses mentioned in this RFE.
- 7. Lesser validity period than that prescribed in this RFE.

## 5.5.3 Clarification on Proposals

During the RFE evaluation, AIIMS may, at its discretion, ask the Bidder for a clarification of its Proposal. The request for clarification and the response shall be in writing, and no change in the substance of the Proposal shall be sought, offered, or permitted.

## 6. Evaluation Process and Criteria

#### 6.1 Evaluation process

After the due date of bid submission, AIIMS shall open each of the bid proposals of bidders in the presence of bidder's representatives person and attending. For the purpose of bid opening, proposal and presentation evaluation AIIMS, may constitute an 'Evaluation Committee', which shall evaluate bidders' proposals and may recommend the final bidder for offering the contract. Various phases related to bid evaluation process are outlined as under-

#### 6.1.1 Stage 1: Pre-Qualification Technical proposal

1. AIIMS shall first open "Pre-Qualification Proposal" which will be the Technical proposal of 75 marks in the presence of the bidder's representatives present and attending. The Pre-Qualification proposal MUST contain all the documents mentioned in the RFE.

2. Response to the Pre-Qualification Requirements (Technical Bid) shall be evaluated in accordance with the requirements specified in this RFE (Annexure II (Pre-Qualification Proposal Format)). A checklist has to be created with proper page-wise indexing of all supporting documents

## 6.1.2 <u>Stage 1A: Invitation to qualified bidders to give a presentation of</u> <u>their capabilities and methodologies for execution of work</u>

All bidders, who score at least 49 out of 75 in the pre-qualification technical proposal shall be invited to present their organizational capabilities and proposed methodologies for execution of the work. The Evaluation Committee may decide upon the methodologies of evaluation of the bidder. The Scores received by each bidder shall be kept in a sealed envelope and shall be used during computation of Highest Composite Score. Any bidder who scores below 07 out of 25 shall be disqualified from computation of commercial bid.

6.1.3 Stage 2:- Commercial Bid Submission and Commercial Evaluation

1. AIIMS shall mention a benchmark rate and invite such bidders for Reverse Auction. The Bidders can bid at the benchmark price or below it.

2. The Commercial Bids of bidders who have made a presentation before the Evaluation Committee will be opened by the EC (Evaluation Committee – constituted by AIIMS) in the presence of the bidder's representatives.

AIIMS reserves the right to determine a lower threshold below which the bids shall be considered non-responsive. This price will be determined based on rate of applicable TDS of Income Tax and GST and the threshold cost of uniform, profitability of the bidder, etc. and kept in a sealed cover by AIIMS authority. This price will be disclosed to bidders before opening the financial bid. All Bids below the threshold shall be treated as non-responsive and will be summarily rejected.

3. The Bidder whose score in 'presentation' before the committee is below 7 out of 25 will be considered as not-qualified during evaluation of Composite Score.

4. Any conditional bid would be rejected.

5. The Bidders shall bid on the "percentage agency charges" on total cost of deployment of manpower which will be specified in the Commercial Bid. To give a fair idea, following chart is presented:

А	В	С	D	E	F	G
S. No	PO ST	MONTHLY EMOLUMEN TS as per DGR/Any other pay determined by the Competent	TOTAL CONSOLIDATED PAY PER MONTH	ADMIN/UNIFORM / SUPERVISOR CHARGES AND BONUS OF 12.33% OF D	AGENCY CHARGES as percentage of D	<u>GST@18</u> <u>% ON</u> <u>SUM OF</u> <u>D+E+F</u>
		authority/ per Minimum Wages order of Central Labour Commissione r of Respective Categories (26 days) plus 1. Paid Leaves of 4 Days &16/12 Leave reserve 2. EPF of 13% (Employe r EPF 12%, Admin Charges 0.5%, EDLI 0.5%) 3. ESIC of 3.25%			TO BE QUOTED BY BIDDER	TO BE PAID BY AIIMS AS PER STATUTE

6. The bid price will include all taxes and levies. GST/EPF and ESIC (employer share) shall be paid by the AIIMS on actual.

7. If there is a discrepancy between words and figures, the amount in words will prevail.

## 6.1.4 **Opportunity to Represent**

Evaluation Committee may, if required, provide opportunity to the bidders (in writing) and seek written response from such bidders, whose proposals, in view of the evaluation committee, are not substantially responsive as per the evaluation criteria stated in this RFE stating the reason and asking the bidder to reply and represent against the stated rejection.

## 6.2 Evaluation Criteria

AIIMS shall evaluate the responses of the bidders to this RFE and scrutinize the supporting documents / documentary evidence. Inability to submit the requisite supporting documents / documentary evidence by the bidders, may lead to rejection. The decision of AIIMS in the evaluation of proposals shall be final. No correspondence will be entertained outside the process of evaluation with AIIMS. AIIMS may ask for meetings with the Bidders or may issue in writing/email to seek clarifications or conformations on their proposals. During the Proposal Evaluation, AIIMS reserves the right to reject any or all the proposals. Each of the Proposals shall be evaluated as per the criteria and requirements specified in this RFE. AIIMS may constitute an RFE Evaluation Committee to evaluate the proposals of the bidders. The evaluation committee constituted by AIIMS shall evaluate the responses to the RFE and all supporting documents & documentary evidence as mentioned in this section. AIIMS (or a nominated party) reserves the right to check/ validate the authenticity of the information provided in the Prequalification and Commercial evaluation and the requisite support must be provided by the Bidder. The evaluation criteria are as follows-

#### 6.2.1 <u>Pre-Qualification Criteria: Scoring Technical Bid model</u>

Term	Definition							
Turnover	The total amount of net receipts, from activities in the							
	normal course of business as per the annual audited							
	report							
Financial Year	The 12-month period commencing from the 1st day of							
	April of any year and ending on the 31st day of March							
	of the following calendar year.							
Auditor	Auditor shall mean the Statutory Auditor of a							
	company/ bidder.							

Definitions of key terms relating to pre-qualification criteria are given below-

## Terms and Definitions for PQ Criteria

S.No	Pre-	Sub-Parameter	Scores	Bidder	Committee
	qualification		Assigned	claimed	assigned
	Criteria			marks	marks
Α.	Experience in	Extension of contract	15 Marks		
	Hospital/Medic	without break will be			
	al Manpower	considered a single			
	supply	contract			
	In at least 3				
	AIIMS/PGIMER/				
	JIPMER/GOVT				
	MEDICAL				
	COLLEGE and				
	HOSPITAL				
	(GMCH) OF				
	ANY STATE				
	with minimum				
	750 Bed				
	capacity				
	across the				
	Country of				
	minimum value				
	Rs. 5 Crores				
	between 2017-				
	18 to 2019-20.				
		Bidder has	15/15		
		experience of			
		supplying manpower			
		in 3 or more			
		AIIMS/PGIMER/JIPM			
		ER/GOVT MEDICAL			
		COLLEGE and			
		HOSPITAL (GMCH)			
		OF ANY STATE with			
		minimum 750 Bed			
		<b>capacity</b> in India			
		between 2017-18 to			
		2019-20.			
		Bidder has	12/15		
		experience of			
		supplying manpower			

S.No	Pre-	Sub-Parameter	Scores	Bidder	Committee
	qualification		Assigned	claimed	assigned
	Criteria			marks	marks
		in at least 2			
		AIIMS/PGIMER/JIPM			
		ER/GOVT MEDICAL			
		COLLEGE and			
		HOSPITAL (GMCH)			
		OF ANY STATE with			
		minimum 750 Bed			
		capacity in India			
		between 2017-18 to			
		2019-20.			
		Bidder has	7/15		
		experience of			
		supplying manpower			
		in at least 1			
		AIIMS/PGIMER/JIPM			
		ER/GOVT MEDICAL			
		COLLEGE and			
		HOSPITAL (GMCH)			
		OF ANY STATE with			
		minimum 750 Bed			
		capacity in India			
		between 2017-18 to			
		2019-20.			
В.	Ongoing work		15 marks		
	order of				
	manpower /				
	Housekeeping/				
	Security				
	Services				
	supply in at				
	least 3				
	AIIMS/PGIMER/				
	JIPMER/GOVT				
	MEDICAL				
	COLLEGE and				
	HOSPITAL				
	(GMCH) OF				
	ANY STATE				
	with minimum				
	750 Bed				

S.No	Pre-	Sub-Parameter	Scores	Bidder	Committee
	qualification		Assigned	claimed	assigned
	Criteria		U U	marks	marks
	capacity in				
	India for a				
	minimum value				
	of Rs. 5 Crore				
	per				
	INSTITUTION.				
		Bidder has existing	15/15		
		work orders of			
		supplying manpower			
		in 3 or more			
		AIIMS/PGIMER/JIPM			
		ER/GOVT MEDICAL			
		COLLEGE and			
		HOSPITAL (GMCH)			
		OF ANY STATE with			
		minimum 750 Bed			
		capacity) in India			
		Bidder has existing	12/15		
		work orders of			
		supplying manpower			
		in at least 2			
		AIIMS/PGIMER/JIPM			
		ER/GOVT MEDICAL			
		COLLEGE and			
		HOSPITAL (GMCH)			
		OF ANY STATE with			
		minimum 750 Bed			
		capacity in India			
		Bidder has existing	07/15		
		work orders of			
		supplying manpower			
		in at least 1			
		AIIMS/PGIMER/JIPM			
		ER/GOVT MEDICAL			
		COLLEGE and			
		HOSPITAL (GMCH)			
		OF ANY STATE with			

S.No	Pre-	Sub-Parameter	Scores	Bidder	Committee
	qualification		Assigned	claimed	assigned
	Criteria			marks	marks
		minim			
		minimum 750 Bed			
		capacity in India			
C.	Experience of	Manpower supplied to	10/10		
	supplying	Medical authority:			
	Medical	with at least 3 single			
	Manpower to	orders from Medical			
	Medical	authorities between			
	Authorities	2017-18 to 2019-20			
	including	with quantum:			
	security,	Between 30-40			
	facility	Crores			
	Management,				
	and				
	housekeepers				
	For This, the				
	quantum				
	extension will				
	be considered				
	part of the				
	single work				
	order and the				
	quantum will				
	be judged from				
	year on year				
	billing from the				
	same				
	organization				
	for the given				
	work.				
		Manpower supplied to			
		Medical authority:	7/4 0		
		with at least 3 single	7/10		
		orders from Medical			
		authorities between			
		2017-18 to 2019-20			
		with quantum:			
		between 20 Crores to			
		30 Crores			

S.No	Pre-	Sub-Parameter	Scores	Bidder	Committee
	qualification		Assigned	claimed	assigned
	Criteria			marks	marks
			5/4.0		
		Manpower supplied to	5/10		
		Medical authority:			
		with at least 3 single			
		orders from Medical			
		authorities between			
		2017-18 to 2019-20			
		with quantum:			
		between 15 Crores to			
		20 Crores			
D	Experience of	Most Relevant	10/10		
	supplying	Manpower (Medical,			
	most relevant	Paramedical,			
	manpower to	Administrative, except			
	Medical	House-keeping and			
	authorities	Security) for			
		SC/PHC/Sub-			
		District/District			
		Hospital/Medical			
		College supplied			
		between 2017-18 to			
		2019-20 on Year to			
		Year basis (1 year will			
		be 12 months; 8			
		months will be 8/12			
		Years) is above			
		20000 personnel			
		(1000 personnel			
		employed for 24			
		months will be			
		counted as 2000; for			
		20 months will be			
		counted as			
		1000*20/12= 1666)			
		Most Relevant	7/10		
		Manpower (Medical,			
		Paramedical,			
		Administrative, except			
		House-keeping and			
		Security) for SC/PHC/			
		Sub-District/District			

S.No	Pre- qualification Criteria	Sub-Parameter	Scores Assigned	Bidder claimed marks	Committee assigned marks
		Hospital/Medical			
		College supplied			
		between 2017-18 to			
		2019-20 on Year to			
		Year basis ( 1 year			
		will be 12 months; 8			
		months will be 2/3			
		Year) is between			
		15000 to 20000			
		personnel			
		Most Relevant	5/10		
		Manpower (Medical,			
		Paramedical,			
		Administrative, except			
		House-keeping and			
		Security) for			
		SC/PHC/Sub-			
		District/District			
		Hospital/Medical			
		College supplied			
		between 2017-18 to			
		2019-20 on Year to			
		Year basis ( 1 year			
		will be 12 months; 8			
		months will be 2/3			
		Year) is between			
		10000 to 15000			
		personnel			
Е	Financial	Only from Audited	10 marks		
	Standing of the	<b>Books of Accounts</b>			
	organization	(Hence 20-21 is not			
		being counted for)			
		Average Turnover for	10/10		
		2017-18 to 2019-20 is			
		between 75-100			
		Crores as per audited			
		books of accounts			
		Average Turnover for	7/10		
		2017-18 to 2019-20 is			
		between 60 to 75			

S.No	Pre-	Sub-Parameter	Scores	Bidder	Committee
	qualification		Assigned	claimed	assigned
	Criteria			marks	marks
		Croros os por suditod			
		Crores as per audited books of accounts			
			5/10		
		Average Turnover for <b>2017-18 to 2019-20</b> is	5/10		
		between 50 to 60			
		Crores as per audited books of accounts			
F	Consistency in	This will be judged	15 marks		
	Quality	on consistent	15 11101 K5		
	parameters-	possession of			
	ISO/ OHSAS	standards of ISO			
		and OHSAS) Quality			
		Management;			
		Environmental			
		Management;			
		Occupational Health			
		and Safety			
		Management			
		Bidder has Quality	15/15		
		Management (ISO			
		9000:2008 &			
		9000:2015, or			
		equivalent ISO);			
		Environmental			
		Management (ISO			
		14001: 2004 &			
		14001:2015, , or			
		equivalent ISO);			
		Occupational Health			
		and Safety			
		Management			
		certifications (OHSAS			
		-18001:2007; ISO			
		45001:2018, , or			
		equivalent ISO) from			
		2017-18 to 2020-21			
		consistently without			
		break			
		Bidder has either 2 of	12/15		
		3 certifications:			
		Quality Management			

S.No	Pre-	Sub-Parameter	Scores	Bidder	Committee
	qualification		Assigned	claimed	assigned
	Criteria			marks	marks
		(ISO 9000:2008			
		&9000:2015, or			
		equivalent ISO);			
		Environmental			
		Management (ISO			
		14001: 2004 &			
		14001:2015, or			
		equivalent ISO);			
		Occupational Health			
		and Safety			
		Management			
		certifications for at			
		least (OHSAS -			
		18001:2007; ISO			
		45001:2018, or			
		equivalent ISO) from			
		2017-18 to 2020-21			
		consistently without			
		break			

S.No	Pre-	Sub-Parameter	Scores	Bidder	Committee
	qualification		Assigned	claimed	assigned
	Criteria			marks	marks
		Bidder has either 2 of			
		3 certifications:	7/15		
		Quality Management			
		(ISO 9000:2008 &			
		9000:2015, or			
		equivalent ISO);			
		Environmental			
		Management (ISO			
		14001: 2004 &			
		14001:2015, or			
		equivalent ISO);			
		Occupational Health			
		and Safety			
		Management			
		certifications for at			
		least (OHSAS -			
		18001:2007; ISO			
		45001:2018, or			
		equivalent ISO) from			
		2017-18 to 2020-21			
		but with one break			
		not exceeding a gap			
		of 1 year in each			
		case.			
G	Presentation	Managerial	25 marks		
	and Innovation	Capabilities and			
	for an	ability to Handle			
	effective,	AIIMS Bilaspur work			
	sustainable				
	and economic				
	service				

S. No	Other Criteria	Documents Required
1.	The agency should not have any conflict of interest.	Certificate as per format specified in Annexure-2,11.3
	Document should be submitted along with the technical bid	
2.	Should not have been blacklisted by any central/ state Government institution/Insurance company/ TPA and there should be no proven charges in a litigation with any government department on account of similar services must be submitted.	specified in as per Annexure-
3.	technical bid The Bidder should not be involved in any litigation which may include but not limited to fraud, FEMA violations that may have an impact of affecting or compromising the delivery of services as required under this contract.	specified in as per Annexure-
	Document should be submitted along with the technical bid	

#### 6.2.2 Commercial Evaluation Criteria

1. After the evaluation of the "presentation" made by the bidders, the Stage Two will take place.

2. Maximum benchmark price will be provided and bidder will do the reverse bidding.

3. Bidders will be informed of the minimum benchmark price before or at the time of opening the financial bid. In case none of the bidders demand the minimum benchmark price, and such price is not disclosed, there will be no infirmity to the bid procedure. However, it will be the endeavor of AIIMS to proactively disclose the minimum benchmark price. Bidders who have submitted bids below the minimum benchmark shall stand disqualified as the bids will be considered non-responsive.

4. The bidder which is found to have scored less than 07 out of 25 in the 'presentation' category defined in the Technical Bid will stand disqualified and its financial bid will not be considered for evaluation.

5. Commercial evaluation shall be conducted on the basis of the price rate quoted by the respective bidders and cost-cum-quality evaluation giving weightage of 60 percent to Technical Bid and 40 percent to Financial Bid, to compute the Highest Composite Score, as per the following formula:

The formula for evaluation will be as follows:

The individual bidder's financial bid scores will be normalized as per the formula below:

Fn= Fmin/Fb \* 100% (rounded off to 2 decimal places) Where,

Fn= Normalized commercial score for the bidder under considerationFb= Absolute financial quote for the bidder under considerationFmin= Minimum absolute financial quote

Composite Score (S) = Ts \* 0.6 + Fn \* 0.4 (For 60 Technical: 40 Financial). The Bidder with the highest Composite Score(S) would be awarded the contract at the rate quoted in the financial bid. (Formula adopted from manual of procurement of Consultancy & Other Services, DoE, Gol 2017)7.

## **Award of Empanelment**

#### 7.1 Award Criteria

1. This will be a Two-Stage Tender under Rule 164 of GFR. The prequalified (technically-qualified) bidders will be invited to make a presentation about their organization, work experience, capabilities, managements, MoUs and nuances of managing manpower provisions, etc. The marks of this evaluation will not be disclosed to the Bidders; rather, it will be added to the existing technical computation sheet and will contribute towards quality and cost-based evaluation.

2. Since the non-consultancy services require AIIMS and Medical environment experience, in particular, it is being attempted to evaluate prospective bidders on technical parameters as well as financial parameters. As such, a variant of quality cum cost-based methodology has been proposed. This will ensure that a capable bidder, with sound fundamentals and service delivery is empanelled. For this tender, a ratio of 60 percent technical weightage and corresponding, 40 percent financial weightage has been considered.

3. The formula for evaluation has been prescribed, which is adopted from manual of procurement of Consultancy & Other Services, DoE, Gol 2017.

4. The empanelment is proposed to be for at least 3 years, as it will be on a percentage agency charge basis. In fact, the term of Empanelment is being kept at 3 years with extension of 2 years, subject to discretion of AIIMS. Notwithstanding, if the service-delivery is not satisfactory, AIIMS shall have the discretion to terminate the empanelment contract.

5. AIIMS authority shall propose a benchmark price and will invite financial bids on reverse auction mode from the bidders. It will also ensure a fair competition and will provide an attractive solution to the bidders. The Bench-price will be determined keeping in mind that the volume of work is not definite, the work is spread over and that uniform and shoes, winter dress, etc. has not been separately specified.

6. AIIMS shall fix a lower benchmark price below which the bids shall be rejected, as being Non-responsive. This Lower bench mark is not being disclosed to Bidders as of now in-order to avoid bunching. However, AIIMS shall disclose the Lower benchmark after closure of time of submission of financial bid and before opening the financial bids.

7. The Bidder shall also be eligible to claim advances against Bankguarantee in accordance with the terms of GFR.

8. Bidder with highest composite score will be empanelled for execution of its services. Initially empanelment will be for the period of three (3) years, renewed every year based on satisfactory performance and requirement of AIIMS. Any extension beyond initial duration (i.e. 3 year) will be for a term as may be mutually agreed between the Parties for upto 2 additional years. However, extension may be done at sole discretion of AIIMS.

9. AIIMS shall issue a 'Letter of Empanelment' to the successful bidder to empanel for provision of services.

10. Empanelment agreement will be signed with the qualified agency.

# 7.2 Letter of Empanelment

Prior to the expiration of the bid validity period, AIIMS will notify the successful bidder in writing or by email through a letter of empanelment. In case the tendering process / public procurement process has not been completed within the stipulated period, AIIMS, may like to request the bidders to extend the validity period of the bid. The letter of empanelment will constitute the formation of the contract. Bid securities of the unsuccessful bidders shall be returned to them at the earliest after expiry of the final bid validity and latest on or before the 30<sup>th</sup> day after the award of the contract to the successful bidder(s).

# 7.3 Allocation of work

1. As this is an empanelment contract, quantity of work as well as quantum of payment is not provided in this document. AIIMS will provide Work Order specifying quantity, delivery period and other details to empanelled agency on the basis of their wherever required. Agency shall comply with all work orders.

2. Work Orders will be issued by AIIMS at its sole discretion considering factors such as location, capacity and urgency of work.

3. If the agency provides reasons for its inability to carry out work in stipulated timelines or quantity (as mentioned in Work Order), then AIIMS, reserves a right to impose penalty, debar the agency, or foreclose the empanelment contract, or all.

4. Work Order issued by AIIMS is binding and failure to comply with the same will be treated with service levels and penalty as mentioned in Section 9.1 of this RFE.

### 7.4 <u>Performance Guarantee</u>

1. AIIMS will require the selected bidder to provide a Performance Bank Guarantee/Performance security, within 7 days from the Notification of award, for a value of Rs. 10 Lakhs. Since this will be a 3 year empanelment, and the value of engagement of services is non-determinable, the Bidder shall be required to pay a Lump sum PSD of Rs. 10 Lakhs. The initial PSD will be applicable @2 percent of work-order and will be in force till the work-order value is upto Rs. 5 Crores.

2. The Bidder shall top-up the PSD with AIIMS as and when further work orders are issued to it by AIIMS, on a regular basis.

3. The Performance Guarantee shall contain a claim period of three months from the last date of validity.

4. The selected bidder shall be responsible for extending the validity date and claim period of the Performance Guarantee as and when it is due on account of non-completion of the work order.

5. In case the selected bidder fails to submit performance guarantee within the time stipulated, the AIIMS at its sole discretion may cancel the work order without giving any notice. AIIMS shall invoke the performance guarantee in case the selected Bidder fails to discharge their contractual obligations during the period or AIIMS incurs any loss due to Bidder's negligence in carrying out the work order as per the agreed terms & conditions.

6. The performance guarantee/security may either be submitted as per format indicated in Annexure IV of this RFE or through an account payee demand draft/ Bank Guarantee.

### 7.5 Contract Signing- AIIMS and successful Bidder

1. Within 5 days of receipt of the notification of award or letter of Empanelment (LOE), the successful Bidder(s) shall communicate its acceptance to the said letter of intent.

2. Within 10 days of the acceptance, the successful bidder(s) shall execute the Services Agreement/contract and the Non-disclosure agreement and submit the PSD.

3. If the successful bidder fails to execute the agreement within the stipulated time period (or such other extended timelines as agreed by AIIMS in its sole discretion), AIIMS shall have the right to reject the successful bidder and award the work to the next successful bidder.

4. The payment will be claimed by the Bidder in accordance with the terms of contract and on the actual working of manpower

### 7.5.1 Failure to Agree with the Terms and Conditions of the RFE

Failure of the successful bidder to agree with the Proposed Contract terms and Terms & Conditions of the RFE shall constitute sufficient grounds for the annulment of the empanelment and will attract clause 9.1 of the RFE.

# 8. <u>Payment Terms</u>

1. The undisputed monthly payments shall be made to the empanelled agency on the basis of the amount specified in the work order upon the successful completion of work order given to empanelled agency subject to submission of records, proof of payment of EPF/ESI, wherever applicable, and penalties described in section 9.1 of this RFE by AIIMS.

2. In case of disputed payments, the agency shall get the assigned work reviewed from AIIMS and once AIIMS accords its acceptance then only the undisputed payments shall be given to the agency for the work order. However,

during review if any rework is required then the same shall be done by the agency at no extra cost.

3. The payments to the empanelled agency shall be made on a monthly basis subject to the terms and conditions stipulated herein.

# 9. <u>Penalties</u>

### 9.1 Penalties

1. The agency shall be liable for penalty for non-provision of manpower within the stipulated period specified in the work order. The specified period in the work-order shall ordinarily not be less than 30 days, which will give sufficient time to the successful bidder to give an advertisement, select a candidate and provide him/her suitable training to be able to successfully discharge the functions required by AIIMS. This penalty shall be 5 percent of agency charges (for the particular manpower) for each week of delay, subject to a maximum of 50 percent of agency charges for the particular manpower.

2. The failure to supply manpower to the AIIMS as a habitual offender, resulting into considerable delay in supply of manpower for more than 10 instances, may result in forfeiture of PSD of the successful bidder by the AIIMS. This will be in addition to the penalty prescribed at Sr. No. 1, above.

3. In case AIIMS is satisfied that the successful Bidder is unable to perform the given task, the contract may be terminated and the Performance deposit shall be forfeited and the bidder shall be debarred, or all such actions can be taken.

### In addition to the above:

1. The agency shall undertake necessary due diligence to ensure that the personnel deployed have a high level of integrity and high standard of trustworthiness.

2. In case any of the services performed by the appointed Agency fail to conform to the assigned work order or in the event of failure of the work order due to indifferent (such as inadequate interactions with AIIMS), negligent (such as quality of deliverables not up to the mark), non-supportive attitude (such as non-engagement of adequate resources in the prescribed time frame) of the appointed Agency, then AIIMS may decide to abort the contract because of such failure and shall encash the PBG for that work order.

3. Limitation of Liability (LoL): The aggregate liability of the agency under this agreement, or otherwise in connection with the services to be performed hereunder, shall in no event exceed the total fees payable to the agency hereunder. The preceding limitation shall not apply to liability arising as a result of the agency's fraud or wilful misconduct in performance of the services here under.

# 10. Annexure I: Template for Pre-Bid Queries

Bidder shall submit all pre-bid queries in excel in the following format.

# Sheet 1: Bidder's Information

Details provided by the bidder

# Pre bid queries (bidder's information)

Note: - Please paste the table above in email body as well

# Sheet 2: Clarification Requested/Format for pre-bid query submission

Page	Section No.	Section	Statement as per	Query by
No		Name	RFE document	bidder

# Format for pre bid queries

Page Number – Page Number of this RFE as reflected at the bottom right corner.
 The bidders to mention only the page number. Ex. '29' as page number and not '29 of 156'.

2. Section No. – Example – '8' and not 'Section 8'

3. Section Name – Example – Scope of Work (Should be exactly the same as provided in the RFE)

# Note:-

1. The queries are to be submitted in the format provided above only and as per schedule (refer-fact sheet) only. The bidders to ensure that they enter correct details in the format. In case of any inappropriate details being mentioned AIIMS shall not be responsible for the same and such queries may be discarded from providing any response.

2. The bidders to ensure that no cell merging (in excel) is done by them while preparing the query.

3. The bidders to ensure that each of the query submitted by them is unique and no duplicate query is submitted by them as a result of copy-paste. It is expected from the bidder to carry out its own due-diligence before submitting the queries.

4. Bidders are expected to do a thorough check of the queries and ensure the completeness of the queries and spelling checks etc. before submitting the same to AIIMS.

# 11. Annexure II: Pre-Qualification Proposal Format

# 11.1. <u>Response to pre-qualification criteria</u>

Bidders are required to submit their compliances to the pre-qualification criteria, along with documents required:-

Terms and Definitions for PQ Criteria Terms and Definitions for PQ Criteria

S.No	Pre-	Sub-Parameter	Scores	Bidder	Committee
	qualification		Assigned	claimed	assigned
	Criteria			marks	marks
	<b></b> .				
Α.	Experience in	Extension of contract	15 Marks		
	Hospital/Medic	without break will be			
	al Manpower	considered a single			
	supply	contract			
	In at least 3				
	AIIMS/PGIMER/				
	JIPMER/GOVT				
	MEDICAL				
	COLLEGE and				
	HOSPITAL				
	(GMCH) OF				
	ANY STATE				
	with minimum				
	750 Bed				
	capacity				
	across the				
	Country of				
	minimum value				
	Rs. 5 Crores				
	between 2017-				
	18 to 2019-20.				
		Bidder has	15/15		
		experience of			
		supplying manpower			

### Terms and Definitions for PQ Criteria

	Pre-	Sub-Parameter	Scores	Bidder	Committee
	qualification		Assigned	claimed	assigned
	Criteria			marks	marks
		in 2 or mart			
		in 3 or more AIIMS/PGIMER/JIPM			
		ER/GOVT MEDICAL			
		COLLEGE and			
		HOSPITAL (GMCH) OF ANY STATE with			
		minimum 750 Bed			
		capacity in India			
		between 2017-18 to			
		2019-20.			
		Bidder has	12/15		
		experience of	12/13		
		supplying manpower in at least 2			
		AIIMS/PGIMER/JIPM			
		ER/GOVT MEDICAL			
		COLLEGE and			
		HOSPITAL (GMCH)			
		OF ANY STATE with			
		minimum 750 Bed			
		<b>capacity</b> in India			
		between 2017-18 to			
		2019-20.			
		Bidder has	7/15		
		experience of			
		supplying manpower			
		in at least 1			
		AIIMS/PGIMER/JIPM			
		ER/GOVT MEDICAL			
		COLLEGE and			
		HOSPITAL (GMCH)			
		OF ANY STATE with			
		minimum 750 Bed			
		capacity in India			
		between 2017-18 to			
		2019-20.			
В.	Ongoing work		15 marks		
	order of				
	manpower /				
	Housekeeping/				

S.No	Pre-	Sub-Parameter	Scores	Bidder	Committee
	qualification		Assigned	claimed	assigned
	Criteria			marks	marks
	Security				
	Services				
	supply in at least 3				
	AIIMS/PGIMER/				
	JIPMER/GOVT				
	MEDICAL				
	COLLEGE and				
	HOSPITAL				
	(GMCH) OF				
	ANY STATE				
	with minimum				
	750 Bed				
	capacity in				
	India for a				
	minimum value				
	of Rs. 5 Crore				
	per				
	INSTITUTION.				
		Bidder has existing	15/15		
		work orders of			
		supplying manpower			
		in 3 or more			
		AIIMS/PGIMER/JIPM			
		ER/GOVT MEDICAL			
		COLLEGE and			
		HOSPITAL (GMCH)			
		OF ANY STATE with			
		minimum 750 Bed			
		capacity in India			
		Bidder has existing	12/15		
		work orders of			
		supplying manpower			
		in at least 2			
		AIIMS/PGIMER/JIPM			
		ER/GOVT MEDICAL			
		COLLEGE and			

S.No	Pre-	Sub-Parameter	Scores	Bidder	Committee
	qualification		Assigned	claimed	assigned
	Criteria			marks	marks
		HOSPITAL (GMCH)			
		OF ANY STATE with			
		minimum 750 Bed			
		capacity in India			
		Bidder has existing	07/15		
		work orders of			
		supplying manpower			
		in at least 1			
		AIIMS/PGIMER/JIPM			
		ER/GOVT MEDICAL			
		COLLEGE and			
		HOSPITAL (GMCH)			
		OF ANY STATE with			
		minimum 750 Bed			
		capacity in India			
C.	Experience of	Manpower supplied to	10/10		
	supplying	Medical authority:			
	Medical	with at least 3 single			
	Manpower to	orders from Medical			
	Medical	authorities between			
	Authorities	2017-18 to 2019-20			
	including	with quantum:			
	security,	Between 30-40			
	facility	Crores			
	Management,				
	and				
	housekeepers				
	For This, the				
	quantum				
	extension will				
	be considered				
	part of the				
	single work				
	order and the				
	quantum will				
	be judged from				
	year on year				
	billing from the				

S.No	Pre-	Sub-Parameter	Scores	Bidder	Committee
	qualification		Assigned	claimed	assigned
	Criteria			marks	marks
	same				
	organization				
	for the given				
	work.				
		Manpower supplied to			
		Medical authority:			
		with at least 3 single	7/10		
		orders from Medical			
		authorities between			
		2017-18 to 2019-20			
		with quantum:			
		between 20 Crores to			
		30 Crores			
		Manpower supplied to	5/10		
		Medical authority:			
		with at least 3 single			
		orders from Medical			
		authorities between			
		2017-18 to 2019-20			
		with quantum:			
		between 15 Crores to			
		20 Crores			
D	Experience of	Most Relevant	10/10		
	supplying	Manpower (Medical,			
	most relevant	Paramedical,			
	manpower to	Administrative, except			
	Medical	House-keeping and			
	authorities	Security) for			
		SC/PHC/Sub-			
		District/District			
		Hospital/Medical			
		College supplied			
		between <b>2017-18 to</b>			
		2019-20 on Year to			
		Year basis (1 year will			
		be 12 months; 8			
		months will be 8/12			
		Years) is above			
		20000 personnel			
		(1000 personnel			

S.No	Pre- qualification Criteria	Sub-Parameter	Scores Assigned	Bidder claimed marks	Committee assigned marks
		employed for 24			
		months will be			
		counted as 2000; for			
		20 months will be			
		counted as			
		1000*20/12= 1666)			
		Most Relevant	7/10		
		Manpower (Medical,			
		Paramedical,			
		Administrative, except			
		House-keeping and			
		Security) for SC/PHC/			
		Sub-District/District			
		Hospital/Medical			
		College supplied			
		between 2017-18 to			
		2019-20 on Year to			
		Year basis ( 1 year			
		will be 12 months; 8			
		months will be 2/3			
		Year) is between			
		15000 to 20000			
		personnel			
		Most Relevant	5/10		
		Manpower (Medical,			
		Paramedical,			
		Administrative, except			
		House-keeping and			
		Security) for			
		SC/PHC/Sub-			
		District/District			
		Hospital/Medical			
		College supplied			
		between 2017-18 to			
		2019-20 on Year to			
		Year basis ( 1 year			
		will be 12 months; 8			
		months will be 2/3			
		Year) is between			
		10000 to 15000			

S.No	Pre-	Sub-Parameter	Scores	Bidder	Committee
	qualification		Assigned	claimed	assigned
	Criteria			marks	marks
		-			
		personnel			
E	Financial	Only from Audited	10 marks		
	Standing of the				
	organization	(Hence 20-21 is not			
		being counted for)			
		Average Turnover for	10/10		
		<b>2017-18 to 2019-20</b> is			
		between 75-100			
		Crores as per audited			
		books of accounts	- // -		
		Average Turnover for	7/10		
		<b>2017-18 to 2019-20</b> is			
		between 60 to 75			
		Crores as per audited			
		books of accounts	- // 0		
		Average Turnover for	5/10		
		<b>2017-18 to 2019-20</b> is			
		between 50 to 60			
		Crores as per audited books of accounts			
F	Consistency in		15 mortes		
	Consistency in Quality	This will be judged on consistent	15 marks		
	parameters-	possession of			
	ISO/ OHSAS	standards of ISO			
		and OHSAS) Quality			
		Management;			
		Environmental			
		Management;			
		Occupational Health			
		and Safety			
		Management			
		Bidder has Quality	15/15		
		Management (ISO			
		9000:2008 &			
		9000:2015, or			
		equivalent ISO);			
		Environmental			
		Management (ISO			
		14001: 2004 &			
		14001:2015, , or			
		, , ,			

S.No	Pre- qualification Criteria	Sub-Parameter	Scores Assigned	Bidder claimed marks	Committee assigned marks
		equivalent ISO);			
		Occupational Health			
		and Safety			
		Management			
		certifications (OHSAS			
		-18001:2007; ISO			
		45001:2018, , or			
		equivalent ISO) from			
		2017-18 to 2020-21			
		consistently without			
		break			
		Bidder has either 2 of	12/15		
		3 certifications:			
		Quality Management			
		(ISO 9000:2008			
		&9000:2015, or			
		equivalent ISO);			
		Environmental			
		Management (ISO			
		14001: 2004 &			
		14001:2015, or			
		equivalent ISO);			
		Occupational Health			
		and Safety			
		Management			
		certifications for at			
		least (OHSAS -			
		18001:2007; ISO			
		45001:2018, or			
		equivalent ISO) from			
		2017-18 to 2020-21			
		consistently without			
		break			
		Bidder has either 2 of	7/15		
		3 certifications:	1/10		
		Quality Management			
		(ISO 9000:2008 &			
		9000:2015, or			
		equivalent ISO);			
		Environmental			

S.No	Pre-	Sub-Parameter	Scores	Bidder	Committee
	qualification		Assigned	claimed	assigned
	Criteria			marks	marks
		Management (ISO			
		14001: 2004 &			
		14001:2015, or			
		equivalent ISO);			
		Occupational Health			
		and Safety			
		Management			
		certifications for at			
		least (OHSAS -			
		18001:2007; ISO			
		45001:2018, or			
		equivalent ISO) from			
		2017-18 to 2020-21			
		but with one break			
		not exceeding a gap			
		of 1 year in each			
		case.			
G	Presentation	Managerial	25 marks		
	and Innovation	Capabilities and			
	for an	ability to Handle			
	effective,	AIIMS Bilaspur work			
	sustainable				
	and economic				
	service				

### Pre-qualification compliance

S. No	Other Criteria	Documents Required	Compliance (Yes/No)	Page no. in the proposal
1.	The agency should not have any conflict of interest.	Certificate as per format specified in Annexure-2, 11.3		
2.	Should not have been blacklisted by any central / state Government institution/Insurance company/ TPA and there should be no proven charges in a litigation with any government department on account of similar services must be submitted.	Certificate as per format specified in as per Annexure-2, 11.5		
3.	The Bidder should not be involved in any litigation which may include but not limited to fraud, FEMA violations that may have an impact of affecting or compromising the delivery of services as required under this contract.	Certificate as per format specified in as per Annexure-2, 11.4		

# 11.2 <u>Format of Bid Securing Declaration (Annexure III)</u> <u>Bid Securing Declaration Form</u>

Date:\_\_\_\_\_

Tender/RFE No.

То

The Executive Director,

AIIMS Bilaspur

I / We. The undersigned, declare that:

I/We understand that, according to your conditions, bids must be supported by a Bid Securing Declaration.

I/We accept that I/We may be disqualified from bidding for any contract with you for a period of one year from the date of notification if I am /We are in a breach of any obligation under the bid conditions, because I/We

(a) have withdrawn/modified/amended, impairs or derogates from the tender, my/our Bid during the period of bid validity specified in the form of Bid; or

(b) Having been notified of the acceptance of our Bid by the purchaser during the period of bid validity (i) fail or reuse to execute the contract, if required, or (ii) fail or refuse to furnish the Performance Security, in accordance with the Instructions to Bidders.

I/We understand this Bid Securing Declaration shall cease to be valid if I am/we are not the successful Bidder, upon the earlier of (i) the receipt of your notification of the name of the successful Bidder; or (ii) thirty days after the expiration of the validity of my/our Bid.

Signed: (insert signature of person whose name and capacity are shown)

in the capacity of (insert legal capacity of person signing the Bid Securing Declaration)

Name: (insert complete name of person signing he Bid Securing Declaration)

Duly authorized to sign the bid for an on behalf of (insert complete name of Bidder)

Dated on \_\_\_\_\_ day of \_\_\_\_\_ (insert date of signing)

Corporate Seal (where appropriate)

# 11.3 Format- Undertaking (no conflict of interest)

The certificate below is to be provided by the bidder.

Certificate for undertaking for No Conflict of Interest

We hereby confirm that our company <insert name of the company> is not involved in any Conflict of interest situation with one or more parties in this bidding process, including but not Limited to:-

Receive or have received any direct or indirect subsidy from any of them; or

1. Have common controlling shareholders; or

2. Have the same legal representative for purposes of this Bid; or

3. Have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the Bid of another Bidder, or

4. Influence the decisions of AIIMS regarding this bidding process; or

5. Participation in more than one bid in this bidding process. Participation in more than one Bid will result in the disqualification of all Bids. However, this does not limit the inclusion of the same product (commercially available hardware, software or network product manufactured or produced by the firm), as well as purely incidental services such as installation, configuration, routine training and ongoing maintenance/support, in more than one bid; or

6. Participation as a consultant in the preparation of the design or technical specifications of the goods and services that are the subject of the bid.

7. Association as Consultant/ Advisor/ Third party independent evaluating agency with any of the agencies taking part in the bid process.

8. We are not involved in processing and payments of claims with AIIMS, in any state of India.

9. We do not have on our role/contract an auditor who in his/her clinical or otherwise capacity has been found to be involved in unethical practices or has been associated with an entity involved in fraudulent activity or has been issued show cause notice under AIIMS, insurance contracts etc. during last 3 years.

(Signature of the Authorized signatory of the Bidder)

(Name, Designation, Seal, Date, Place, Business Address)

### 11.4 Details of litigation

The certificate below is to be provided by the Bidder-

Certificate for Pending Litigation on Fraud cases, FEMA Violations

We confirm that our organization < insert name of organization> as on date of submission of the proposal for RFE # <.....> Dated <.....>for Empanelment of Agency for Providing Human Resources for AIIMS Bilaspur has not been involved in any litigation which may include but not be limited to fraud, FEMA violations that may have an impact of affecting or compromising the delivery of services as required under this RFE.

Sincerely,

(Signature of the Authorized signatory of the Bidder)

(Name, Designation, Seal, Date, Place, Business Address)

# 11.5 Format – Self Declaration for non-black listing

The certificate below is to be provided by the bidder.

<To be printed on Company letterhead>

We confirm that our company \_\_\_\_\_\_ as on date of submission of the proposal is not blacklisted by any Central/State Government/PSU entity in India for corrupt, fraudulent or any other unethical business practices.

Sincerely,

(Signature)

(Name and signature of Company Secretary)

# 11.6 Profile of bidder

Bidders are required to submit their details in the following format along with Technical Bid-

S.No	Item	Bidder's Response
1.	Company/ Firm Name	
2.	Year Established	
3.	Incorporated in India (Yes or	
	No)	
4.	PAN	
5.	GST	
6.	CIN, only applicable to	
	Corporate	
7.	Contact Name and position	
8.	Head Office Address	
9.	Mobile (of contact person)	

10.	Telephone (of contact person)	
11.	Fax Number (of contact person)	
12.	Email Address (of contact person)	
13.	Brief Description of the Organization	
14.	Office Address	

# Table 2: Bidders profile

# 11.7 No Deviation Certificate

A certificate in the below format to be provided by the bidder-<To be printed on Company letterhead>

This is to certify that our offer is exactly in consonance with your RFE no. \_\_\_\_\_\_ dated \_\_\_\_\_\_ issued by AIIMS, Bilaspur and subsequent amendments/corrigendum's etc. This is to expressly certify that our offer contains no deviation on the requirements and scope of work, legal or commercial aspects as specified in the RFE in either direct or \_\_\_\_\_\_ indirect form.

(Signature of Authorized Signatory) (Name, Designation, Seal, Date, Place, Business Address)

### 12. <u>Annexure IV: Format for Performance Bank Guarantee</u>

(To be stamped in accordance with Stamp Act) The non-judicial stamp paper should be in the name of issuing Bank Ref......Bank Guarantee No...... Date.....

To The Executive Director AIIMS, Bilaspur 360001

#### Dear Sir,

2. We...... (Name & Address of Bank Branch) having its Head office at ...... (hereinafter referred to as the 'Bank', which expression shall, unless repugnant to the context or meaning thereof, include its successors, administrators, executors and assigns) do hereby guarantee and undertake to pay the amounts due and payable under this guarantee without any demur, reservation, context, recourse or protest and/or without any reference to the Agency merely on a demand from AIIMS stating that the amount claimed is due by way of loss or damage caused to or would be caused to or suffered by AIIMS by reason of breach by the said Agency(s) of any of the terms or conditions contained in the said Agreement or by reason of the Agency(s)' failure to perform the said Agreement. Any such demand made on the Bank shall be conclusive and binding not withstanding any difference between AIIMS and the Agency or any dispute pending before.

3. Any Court, Tribunal, Arbitrator or any other authority. We agree that the guarantee herein contained shall be irrevocable and shall continue to be enforceable till AIIMS discharges this guarantee.

4. AIIMS shall have the fullest liberty without affecting in any way the liability of the Bank under this guarantee, from time to time to extent the time for performance of the Contract by the Agency. AIIMS shall have the fullest liberty, without affecting this guarantee, to postpone from time to time the exercise of any powers vested in them or of any right which they might have against the Agency, and to exercise the same at any time in any manner, and either to enforce or to forbear to enforce any

covenants, contained or implied, in the Contract between AIIMS and the Agency or any other course or remedy or security available to the AIIMS. The Bank shall not be released of its obligations under these presents by any exercise by AIIMS of its liberty with reference to the matters aforesaid or any of them or by reason of any other act of omission or commission on the part of AIIMS or any other indulgences shown by AIIMS or by any other matter or thing whatsoever which under law would, but for this provision have the effect of relieving the Bank.

5. The Bank also agrees that AIIMS at its option shall be entitled to enforce this Guarantee against the Bank as a principal debtor, in the first instance without proceeding against the Agency and not withstanding any security or other guarantee AIIMS may have in relation to the Agency's liabilities.

6. This guarantee will not be discharged due to the change in the constitution of the Bank or the Agency.

7. Not withstanding anything contained hereinabove:

(a) Our liability under this guarantee is restricted to  $\Box$ . ...... (in words & figures).

(b) This Bank Guarantee will be valid up to .....; and

WITNESS

(Signature)	(Signature)
(Name)	(Name)
(Official Address)	(Designation with Bank Stamp)

Attorney as per Power of Attorney No..... Dated.....

# 13. Annexure V: Integrity Pact

### **INTEGRITY PACT**

#### (To be executed on 100 stamp paper)

This Agreement (hereinafter called the Integrity Pact) is made on \_\_\_\_\_ day of the month of \_\_\_\_\_ 20\_\_\_, between, on one hand, the Executive Director of AIIMS acting through Deputy Director (Administration), AIIMS, Bilaspur (hereinafter called the "The Principal"), which expression shall mean and include, unless the context otherwise requires, his successors in office and assigns) of the First Part.

#### And

M/s \_\_\_\_\_\_\_\_, Chief Executive Officer/ Authorized Signatory (hereinafter called the "Bidder/Contractor", which expression shall mean and include, unless the context otherwise requires, his successors and permitted assigns) of the Second Part.

### Preamble

The principal intends to award, under laid down organizational procedures, contract for Empanelment of Agency for Providing Human Resources for AIIMS Bilaspur. The Principal values full compliance with all relevant laws of the land, rules, regulations, economic use of resources and of fairness/ transparency in its relations with its bidder(s) and contractor(s).

In order to achieve this the Principal may appoint Independent External Monitors (IEMs) who will monitor the tender process and the execution of the contract for compliance with the principal mentioned above.

Section 1: Commitments of the Principal.

1. The Principal commits itself to take all measures necessary to prevent corruption and to observe the following principles:-

(a) No employee of the Principal, personally or through family members, will in connection with the tender for, or the execution of a contract, demand, take a promise for or accept, for self or third person, any material or immaterial benefit which the personal is not legally entitled.

(b) The Principal will during the tender process treat all Bidder(s) with equity and reason. The Principal will in particular, before and during the tender process, provide to all Bidder(s) the same information and will not provide to any Bidder(s) confidential/additional information through which the Bidder(s) could obtain an advantage in relation to the process or the contract execution.

(c) The Principal will exclude from the process all known prejudiced persons.

2. If the Principal obtains information on the conduct of any of its employees which is a criminal offence under the IPC/PC Act, or if there be a substantive suspicion in this regard, the Principal will inform the Chief Vigilance Officer and in addition can initiate disciplinary actions.

Section 2: Commitments of the Bidder(s)/Contractor(s)

3. The Bidder(s)/Contractor(s) commit himself to take all measures necessary to prevent corruption. The Bidder(s)/Contractor(s) commit themselves to observe the following principles during his participation in the tender process and during the contract execution.

(a) The Bidder(s)/contractor(s) will not, directly or through any other persons or firm, offer promise or give to any of the Principal's employees involved in the tender process or the execution of the contract or to any third person any material or other benefit which he/she is not legally entitled to, in order to obtain in exchange any advantage or during the execution of the contract.

(b) The Bidder(s)/Contractor(s) will not enter with other Bidders into any undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.

(c) The Bidder(s)/Contractor(s) will not commit any offence under the relevant IPC/PC Act; further the Bidder(s)/Contractors will not use improperly, for purposes of competition or personal gain, or pass on to others, any information or documents provided by the Principal as part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically.

(d) The Bidder(s)/Contractor(s) of foreign origin shall disclose the name and address of the Agents/representatives in India, if any. Similarly, the bidder(s)/contractor(s) of Indian Nationality shall furnish the name and address of the foreign principals, if any. All the payments made to the India agent/representative have to be in Indian Rupees only.

(e) The Bidder(s)/Contractor(s) will, when presenting their bid, disclose any and all payments made, are committed to or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract.

(f) Bidder(s)/Contractor(s) who have signed the Integrity pact shall not approach the courts while representing the matter to IEMs and shall wait for their decision in the matter.

4. The Bidder(s)/Contractor(s) will not instigate third persons to commit offences outlined above or be an accessory to such offences.

# Section 3: Disqualification from tender process and exclusion from future contract

If the Bidder(s)/Contractor(s), before award or during execution has committed a transgression through a violation of Section 2 above or in any other form such as to put his reliability or credibility in question, the Principal is entitled to disqualify the Bidder(s)/Contractor(s) from the tender process or to terminate the contract, if already signed, for such reasons.

# Section 4: Compensation for Damages

5. If the Principal has disqualified the Bidder(s) from the tender process prior to the award according to Section 3, the Principal is entitled to demand and recover the damages equivalent to Earnest Money Deposit/Bid Security.

6. If the Principal has terminated the contract according to Section3, or if the Principal is entitled to terminate the contract according to Section3, The Principal shall be entitled to demand and recover from the Contractor liquidated damages of the Contract value or the amount equivalent to Performance Bank Guarantee.

### Section 5: Previous Transgression

7. The Bidder declares that no previous transgressions occurred in the last three years with any other company in any country conforming to the anti-corruption approach or with any other government (Central/State/PSU's) in India that could justify his exclusion from the tender process.

8. If the bidder makes incorrect statement on this subject, he can be disqualified from the tender process and appropriate action can be taken including termination of the contract, if already awarded, for such reasons.

Section 6: Equal treatment of all Bidders/Contractors/Subcontractors.

9. In case of sub-contracting, the principal contractor shall take the responsibility of the adoption of Integrity pact by the sub-contractors.

10. The Principal will enter into agreements with the identical conditions as this one with all bidders, contractors and sub-contractors.

11. The Principal will disqualify from the tender process all bidders who do not sign this Pact or violate its provisions.

**Section 7:** Criminal charges against violating Bidder(s) / Contractor(s) / Sub-contractors annexure(s).

If the Principal obtains knowledge of conduct of a Bidder(s)/ Contractor(s) or sub-contractor, or of an employee or a representative or an associate of a bidder, contractor or sub-contractor which constitutes corruption, or if the Principal has substantive suspicion in this regard, the Principal will inform the same to the Chief Vigilance Officer.

# Section 8: Independent External Monitor/Monitors

12. The Principal appoints competent and credible Independent External Monitor for this Pact after approval by Central Vigilance Commission. The task of the Monitor is to review independently and objectively, whether and to what extent the parties comply with the obligations under this agreement.

13. The Monitor is not subject to instructions by the representatives of the parties and performs his/her functions neutrally and independently. The Monitor would have access to all contract documents, whenever required. It will be obligatory for him/her to treat the information and documents of bidders /contractors as confidential. He reports to the Executive Director, AIIMS.

14. The Bidder(s)/Contractor(s) accepts that the Monitor has the right to access without restriction to all project documentation of the Principal including that provided by the Contractor. The Contractor will also grant the Monitor, upon his/her request and demonstration of a valid interest, unrestricted and unconditional access to his project documentation. The same is applicable to Subcontractors.

15. The Monitor is under contractual obligation to treat the information and documents of the Bidder(s) / Contractor(s) / Subcontractor(s) with confidentiality. The Monitor has also signed declarations on 'Non-disclosure of Confidential Information' and of 'Absence of Conflict of Interest'. In

case of any conflict of interest arising at a later date, the IEM shall inform Executive Director, AIIMS and recues himself/herself from that case.

16. The Principal will provide to the Monitor sufficient information about all meetings among the parties related to the Project provided such meetings could have an impact on the contractual relations between the Principal and the Contractor. The parties offer to the Monitor the option to participate in such meetings.

17. As soon as the Monitor notices, or believes to notice, a violation of this agreement, he will so inform the Management of the Principal and request the Management to discontinue or take corrective action, or to take other relevant action. The monitor can in this regard submit non-binding recommendations. Beyond this, the Monitor has no right to demand from the parties that they act in a specific manner, refrain from action or tolerate action.

18. The Monitor will submit a written report to the ED, AIIMS within 8 to 10 weeks from the date of reference or intimation to him by the Principal and, should be occasion arise, submit proposals for correcting problematic situations.

19. If the Monitor has reported to the ED, AIIMS, a substantiated suspicion of an offence under relevant IPC/PC Act, and the ED, AIIMS has not, within the reasonable time taken visible action to proceed against such offence or reported it to the Chief Vigilance Officer, the Monitor may also transmit this information directly to the Central Vigilance Commissioner.

20. The word "Monitor" word includes both singular and plural.

### Section 9: Pact Duration

This pact begins when both parties have legally signed it. It expires for the Contractor 12 months after the last payment under the contract, and for all other Bidder 6 months after the contract has been awarded. Any violation of the same would entail disqualification of the bidders and exclusion from future business dealings.

If any claim is made/lodged during this time, the same shall be binding and continue to be valid despite the lapse of this pact as specified above, unless it is discharged/determined by ED, AIIMS.

#### Section 10: Other Provisions

21. This agreement is subject to Indian Law. Place of performance and jurisdiction is the Registered Office of the Principal i.e. Bilaspur, Himachal Pradesh

22. Changes and supplements as well as termination notices need to be made in writing. Side agreements have not been made.

23. Should one or several provisions of this agreement turn out to be invalid, the remainder of this agreement remains valid. In this case, the parties will strive to come to an agreement to their original intentions.

24. Issues like Warranty / Guarantee etc. shall be outside the purview of IEMs.

25. In the event of any contradiction between the Integrity pact and its annexure, the clause of the Integrity pact will prevail.

<sup>(</sup>For & on behalf of the Principal) (For & on behalf of Bidder/Contractor)

Place \_\_\_\_\_ Date \_\_\_\_\_ Witness 1: (Name & Address)

Witness 2:

(Name & Address)